

# Summary of Business Results for the Fiscal Year Ended September 30, 2017

## [Japan GAAP] (Consolidated)

November 6, 2017

Company **Yumeshin Holdings Co., Ltd.** Listed on the TSE  
 Stock Code 2362 URL <http://www.yumeshin.co.jp>  
 Representative Daio Sato, President and Representative Director  
 Contact Hiroyuki Katano, Executive General Manager TEL: +81-3-3210-1212  
 Expected date of annual shareholders' meeting: December 19, 2017 Expected starting date of dividend payment: December 20, 2017  
 Expected date of filing of annual securities report: December 20, 2017  
 Preparation of supplementary financial document: Yes  
 Results briefing: Yes (for institutional investors and analysts)

(Rounded down to million yen)

### 1. Consolidated business results for the fiscal year ended September 2017

(October 1, 2016 through September 30, 2017)

(1) Consolidated results of operations (% change from the previous corresponding period)

	Net sales		Operating income		Ordinary income		Net income attributable to owners of parent	
	Million yen	%	Million yen	%	Million yen	%	Million yen	%
Year ended Sept. 2017	30,510	31.1	2,361	-2.9	2,423	-1.6	1,426	-12.1
Year ended Sept. 2016	23,270	10.2	2,433	40.9	2,463	25.7	1,622	-13.7

(Note) Comprehensive income:

Year ended September 2017: 1,606 million yen (-7.1%)

Year ended September 2016: 1,728 million yen (-9.9%)

	Net income per share	Diluted net income per share	Return on equity	Ratio of ordinary income to total assets	Ratio of operating income to net sales
	Yen	Yen	%	%	%
Year ended Sept. 2017	19.12	18.86	11.6	12.3	7.7
Year ended Sept. 2016	21.76	21.76	12.4	12.7	10.5

(2) Consolidated financial position

	Total assets	Net assets	Shareholders' equity ratio	Net assets per share
	Million yen	Million yen	%	Yen
As of Sept. 2017	20,461	13,080	58.7	160.67
As of Sept. 2016	19,117	13,511	65.7	168.55

(Reference) Shareholders' equity:

As of September 2017: 11,981 million yen

As of September 2016: 12,569 million yen

(3) Consolidated results of cash flows

	Cash flows from operating activities	Cash flows from investing activities	Cash flows from financing activities	Cash and cash equivalents at the end of period
	Million yen	Million yen	Million yen	Million yen
Year ended Sept. 2017	1,535	417	-2,026	8,947
Year ended Sept. 2016	726	-1,118	-2,172	9,017

### 2. Dividends

	Annual dividend					Total dividend (Total)	Dividend payout ratio (Consolidated)	Rate of total dividend to net assets (Consolidated)
	End of 1Q	End of 2Q	End of 3Q	Year-end	Total			
	Yen	Yen	Yen	Yen	Yen	Million yen	%	%
Year ended Sept. 2016	—	17.50	—	17.50	35.00	2,610	160.8	20.0
Year ended Sept. 2017	—	15.00	—	20.00	35.00	2,610	183.1	21.3
Year ending Sept. 2018 (forecast)	—	15.00	—	20.00	35.00		90.0	

### 3. Forecast of consolidated business results for the fiscal year ending September 2018

(October 1, 2017 through September 30, 2018) (% change from the previous corresponding period)

	Net sales		Operating income		Ordinary income		Net income attributable to owners of parent		Net income per share
	Million yen	%	Million yen	%	Million yen	%	Million yen	%	Yen
Year ending Sept. 2018	39,000	27.8	4,500	90.5	4,500	85.7	2,900	103.4	38.89

#### ※Notes

(1) Changes in significant subsidiaries during the period (changes in specified subsidiaries accompanying changes in the scope of consolidation): Yes

Newly included: 2 companies (Exdream-Sports Co., Ltd., Keepdata Co., Ltd.)

(2) Changes in accounting policies, accounting estimates and restatement

- ① Changes in accounting policies associated with revision of accounting standards: : None
- ② Changes in accounting policies other than ① : None
- ③ Changes in accounting estimates : None
- ④ Restatement : None

(3) Shares outstanding (common stock)

① Number of shares outstanding at the end of period (treasury stock included)

As of September 2017 74,573,440 shares

As of September 2016 74,573,440 shares

② Treasury stock at the end of period:

As of September 2017 86 shares

As of September 2016 86 shares

③ Average number of stock during period

Year ended September 2017 74,573,354 shares

Year ended September 2016 74,573,354 shares

#### (Reference) Summary of non-consolidated business results

##### 1. Non-consolidated business results for the fiscal year ended September 2017

(October 1, 2016 through September 30, 2017)

(1) Non-consolidated results of operations (% change from the previous corresponding period)

	Net sales		Operating income		Ordinary income		Net income	
	Million yen	%	Million yen	%	Million yen	%	Million yen	%
Year ended Sept. 2017	22,607	29.9	2,877	30.0	3,196	33.7	1,837	5.1
Year ended Sept. 2016	17,400	25.6	2,212	27.6	2,390	21.3	1,747	-7.8

	Net income per share	Diluted net income per share
	Yen	Yen
Year ended Sept. 2017	24.64	24.31
Year ended Sept. 2016	23.44	-

(2) Non-consolidated financial position

	Total assets	Net assets	Shareholders' equity ratio	Net assets per share
	Million yen	Million yen	%	Yen
As of Sept. 2017	17,977	12,231	67.6	163.09
As of Sept. 2016	17,242	12,596	72.6	167.75

(Reference) Shareholders' equity:

As of September 2017: 12,161 million yen

As of September 2016: 12,509 million yen

## 2. Forecast of non-consolidated business results for the fiscal year ending September 2018

(October 1, 2017 through September 30, 2018)

(% change from the previous corresponding period)

	Net sales		Operating income		Ordinary income		Net income		Net income per share
	Million yen	%	Million yen	%	Million yen	%	Million yen	%	Yen
Year ending Sept. 2018	28,000	23.9	4,200	46.0	4,200	31.4	2,900	57.8	38.89

**\*Financial summary is not subject to auditing procedure**

### **\*Explanation regarding appropriate use of business forecasts and other special instructions**

Forecasts regarding future performance in this material are based on information currently available to the Company and certain assumptions that the Company deems to be reasonable at the time this report was prepared. The Company does not make promises about the achievements. Actual results may differ significantly from the forecasts due to various factors.

The results briefing for institutional investors and analysts is scheduled on November 20, 2017. The Company will promptly post the materials distributed at the results briefing on the company website after the results briefing.